

ENGINEERED FOR PERFORMANCE®

EXCEL
STORAGE PRODUCTS

Excel has 41 years of expertise providing world-class solutions to logistic networks. Our focus has been on providing solutions for manufacturing, distribution, and retail environments.

Our services in these venues include:

- Site surveys for storage optimization
- Process conceptual design and “what if’s” analysis
- Productivity and space utilization engineering
- Material handling system design, engineering and manufacturing
- PE stamping services for all markets served
- Full AutoCAD services
- Equipment specification
- Turn-key sourcing and seamless integration for out-sourced items
- Fire system consultation and evaluation
- Fire Walls, barriers and vaults
- Lighting and electrical products and services
- Permit services and code compliance (IBC, RMI, Seismic, Local)

IMPLEMENTATION AND INSTALLATION

Excel’s service does not end with design and manufacturing, as the expert in systems execution, implementation and installation. We focus on solutions that provide both return on investment and continuing return on assets.

Excel works with a pre-qualified group of sub-contractors to ensure that our customer’s projects are completed on time, on budget, and with a high degree of customer satisfaction. Excel’s expert implementation provides our customers with the maximum return on assets and investment.

Our services in this area include:

- Expert installation of our complete product and systems offerings
- Scheduling of the entire project scope from order commitment to sign-off.
Using Microsoft Project, soft copies are provided to both our partners and our customers to co-ordinate all portions of the project.
- Our manufactured products are bar-coded to insure accurate delivery.
- North American reach (including registration in Canada)
- Excel provides experienced OSHA certified Project Managers, Site Managers and Safety Managers as the complexity of our customer’s projects require.
- Excel provides co-ordination of all shipments (both Excel manufactured and outside purchased material). This assures our customers that the materials will be sequenced to the site as need to meet their timelines. Excel’s process assures the most cost effective method of transportation, whether it is by truck, intermodal or rail. Our documented on-time shipping performance exceeds 99.5%.
- Excel maintains a supplier inspection and audit system to continuously qualify and verify performance and specification adherence through our Quality Assurance Department.

esprack.com

EXCEL STORAGE PRODUCTS, LP
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TOLL-FREE:
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OUR PARTNERS FOR YOUR SUCCESS

Excel focuses upon our core competencies, and we utilize world-class partners to help provide our turn-key solutions for our clients. Each of these partners provides unique and specialized solutions to help us serve your particular needs. Excel regularly audits our Partners to insure they match Excel's standards for quality and performance.

Excel's partners are:

<i>Carton Flow:</i>	CSS, UNEX, Mallard, Schaefer, Gauer
<i>Pallet Flow:</i>	CSS, Mallard, Kornylak, Interroll
<i>Push Back Systems:</i>	Advance, 3D Systems
<i>Conveyor Systems:</i>	Intelligrated
<i>Vertical Reciprocating Conveyors:</i>	Wildeck
<i>Shelving:</i>	Western Pacific
<i>Wire Decking:</i>	AWP
<i>Steel Decking (50% open or solid):</i>	DACS
<i>Composite Decking:</i>	Affiliated Industries, Cornerstone
<i>Bar Grating:</i>	IKG Industries, Fisher and Ludlow
<i>Protection Netting:</i>	InCord, Industrial Netting
<i>Modular Fire Protection Walls and Vaults:</i>	Invicta Durasteel®
<i>Utilities Services:</i>	Excel Contractors for Installation, Lighting, Electrical, Fire Protection, Teardown

MATERIAL HANDLING SOLUTIONS

With four manufacturing plants strategically located across the United States (Lodi, California; Brookings, South Dakota; East Stroudsburg, Pennsylvania; Stroudsburg, Pennsylvania) and their attending distribution centers, Excel is uniquely positioned to provide world-class systems with economical freight considerations. Our focus is on constant improvement through documented lean manufacturing, Six Sigma and ISO policies and procedures. Excel maintains Quality Assurance Teams which are responsible for continuous audits and improvements to our processes and products. All of our painted racking products are powder coated, and our standard roll-formed rack systems are compatible with industry teardrop rack design (open back and closed column designs).

We manufacture roll-formed, structural, and hybrid construction of the following products:

- Bulk (hand loaded) Rack Systems
- Selective Pallet Rack Systems
- Double-Deep Pallet Rack Systems
- Drive-In Rack Systems
- Push-Back Rack Systems
- Cantilever Rack Systems
- Carton Flow Rack Systems
- Pallet Flow Rack Systems
- Pick Modules
- Records Storage Systems (carton and open file)
- Retail Market Rack Systems and Accessories
- Structural Mezzanines - standard and user-specific designed from structural tube, I-beam or joist construction. Includes stairways, ladders, handrails, gates, etc.
- Safety Systems and Components

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INDUSTRY ASSOCIATIONS

Excel has always supported strong industry associations which foster safety and consistency in both design and manufacturing. We believe our membership and support of these associations brings added value to our customers and gives important customer feedback to our industry.



SELECT SATISFIED CUSTOMERS

American Airlines

Borden Chemicals

CDW

Certified Grocers

Church and Dwight

Costco

Disney

Disney Cruise Lines

Georgia Pacific

Gold Bond Ice Cream

Harris Publishing

Home Depot

Idaho Liquor Board

Iron Mountain

Kodak

Lowe's

Macy's

Morton International

NAPA

Orgill Hardware

PartyLite

Penquin/Putnam

Pep Boys

Proctor and Gamble

Rockwell

Staples

Summit Racing

T-Fal Corporation

Toys R US

United Airlines

United States Army

United States Air Force

United States Navy

Vlasic Pickles

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